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June 30, 2023

Non-consolidated Financial Results for the Three Months Ended May 31, 2023 (Under Japanese GAAP)

| Company name: | Keiyo Co., Ltd. | | | | |
|--|--|---|--|--|--|
| Listing: | Tokyo Stock Exchange | | | | |
| Securities code: | 8168 | | | | |
| URL: | https://www.keiyo.co.jp | | | | |
| Representative: | Koji Jitsukawa, President | | | | |
| Inquiries: | Keiichi Kitamura, Managing Director, General M | Manager of Administration Division, | | | |
| | Supervising General Manager of Corporate Plan | ning Department, and General Manager of | | | |
| | Public Relations Department | | | | |
| Telephone: | +81-43-255-1111 | | | | |
| Scheduled date to f | ile quarterly securities report: | July 7, 2023 | | | |
| Scheduled date to a | commence dividend payments: | _ | | | |
| Preparation of supplementary material on quarterly financial results: None | | | | | |
| Holding of quarter | y financial results briefing: | None | | | |

(Yen amounts are rounded down to millions, unless otherwise noted.)

(Percentages indicate year-on-year changes.)

1. Non-consolidated financial results for the three months ended May 31, 2023, (from March 1, 2023 to May 31, 2023)

(1) Non-consolidated operating results (cumulative)

| | Net sales | 5 | Operating p | rofit | Ordinary pr | ofit | Profit | |
|--------------------|-----------------|-------|-----------------|--------|-----------------|--------|-----------------|--------|
| Three months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| May 31, 2023 | 24,545 | (6.0) | 1,482 | (15.1) | 1,584 | (16.7) | 1,117 | (37.6) |
| May 31, 2022 | 26,110 | (8.0) | 1,745 | (15.0) | 1,902 | (12.5) | 1,791 | 26.3 |

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen | Yen |
| May 31, 2023 | 19.17 | — |
| May 31, 2022 | 30.03 | — |

(2) Non-consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|-------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| May 31, 2023 | 82,203 | 45,524 | 55.4 |
| February 28, 2023 | 78,575 | 44,413 | 56.5 |

Reference: Equity

As of May 31, 2023: As of February 28, 2023: ¥45,524 million ¥44,413 million

2. Cash dividends

| | Annual dividends per share | | | | | |
|---|----------------------------|--------------------|-------------------|-----------------|-------|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | |
| | Yen | Yen | Yen | Yen | Yen | |
| Fiscal year ended February 28, 2023 | _ | 7.25 | — | 7.25 | 14.50 | |
| Fiscal year ending February 28, 2024 | _ | | | | | |
| Fiscal year ending February 28, 2024 (Forecast) | | 7.25 | _ | 7.25 | 14.50 | |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecasts of non-consolidated financial results for the fiscal year ending February 28, 2024 (from March 1, 2023 to February 29, 2024) (Percentages indicate year-on-year changes.)

| | Net sales | 5 | Operating p | rofit | Ordinary pro | ofit | Profit | | Basic earnings per share |
|--------------------------------------|-----------------|-------|-----------------|-------|-----------------|------|-----------------|-----|-----------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Six months ending August 31, 2023 | 50,218 | (1.0) | 3,400 | 1.9 | 3,550 | 0.8 | 2,400 | 0.6 | 41.16 |
| Full year | 95,600 | (0.0) | 5,400 | 3.0 | 5,650 | 2.3 | 3,750 | 1.5 | 64.31 |

Note: Revisions to the forecast most recently announced: None

* Notes

- (1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (3) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of May 31, 2023 | 65,140,184 shares |
|-------------------------|-------------------|
| As of February 28, 2022 | 65,140,184 shares |

(ii) Number of treasury shares at the end of the period

| As of May 31, 2023 | 6,827,438 shares |
|-------------------------|------------------|
| As of February 28, 2022 | 6,827,258 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Three months ended May 31, 2023 | 58,312,883 shares |
|---------------------------------|-------------------|
| Three months ended May 31, 2022 | 59,676,525 shares |

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

1. Quarterly Non-consolidated Financial Statements

(1)Quarterly Balance sheets

| | As of February 28, 2023 | As of May 31, 2023 |
|--------------------------------------|-------------------------|--------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 1,943 | 2,414 |
| Notes and accounts receivable trade, | 966 | 1,562 |
| and contract assets | 900 | 1,502 |
| Merchandise | 26,991 | 28,597 |
| Other | 1,859 | 1,760 |
| Total current assets | 31,761 | 34,335 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings | 24,819 | 24,899 |
| Land | 13,271 | 13,807 |
| Other | 14,392 | 14,314 |
| Accumulated depreciation | (28,864) | (28,784) |
| Total property, plant and equipment | 23,618 | 24,236 |
| Intangible assets | 1,598 | 1,533 |
| Investments and other assets | | |
| Investment securities | 12,314 | 12,931 |
| Guarantee deposits | 6,815 | 6,883 |
| Other | 2,783 | 2,600 |
| Allowance for doubtful accounts | (231) | (231) |
| Allowance for investment loss | (86) | (86) |
| Total investments and other assets | 21,596 | 22,098 |
| Total non-current assets | 46,813 | 47,868 |
| Total assets | 78,575 | 82,203 |

(Millions of yen)

| | As of February 28, 2023 | As of May 31, 2023 |
|---|-------------------------|--------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 9,300 | 12,035 |
| Short-term borrowings | 1,100 | — |
| Current portion of long-term borrowings | 4,095 | 4,095 |
| Income taxes payable | 861 | 705 |
| Provision for loss on store closings | 2 | 2 |
| Provision for loss on disaster | 4 | 4 |
| Asset retirement obligations | 52 | - |
| Other | 4,202 | 5,076 |
| Total current liabilities | 19,618 | 21,918 |
| Non-current liabilities | · · · · · · | |
| Long-term borrowings | 6,797 | 6,750 |
| Provision for retirement benefits | 5,059 | 5,082 |
| Asset retirement obligations | 811 | 926 |
| Other | 1,875 | 2,000 |
| Total non-current liabilities | 14,542 | 14,759 |
| Total liabilities | 34,161 | 36,678 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 16,505 | 16,505 |
| Capital surplus | 13,953 | 13,953 |
| Retained earnings | 16,050 | 16,745 |
| Treasury shares | (5,881) | (5,881) |
| Total shareholders' equity | 40,628 | 41,322 |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 3,785 | 4,201 |
| Total valuation and translation adjustments | 3,785 | 4,201 |
| Total net assets | 44,413 | 45,524 |
| Total liabilities and net assets | 78,575 | 82,203 |

(2)Quarterly Statements of income

(Millions of yen)

| | Three months ended May 31, 2022 | Three months ended May 31, 2023 |
|--|------------------------------------|------------------------------------|
| Net sales of goods | 26,110 | 24,545 |
| Cost of goods sales | 16,501 | 15,350 |
| Gross profit | 9,609 | 9,195 |
| Operating revenue | 273 | 302 |
| Gross operating revenue | 9,883 | 9,497 |
| Selling, general and administrative expenses | 8,138 | 8,015 |
| Operating profit | 1,745 | 1,482 |
| Non-operating income | | |
| Interest income | 3 | 2 |
| Dividend income | 116 | 73 |
| Other | 60 | 42 |
| Total non-operating income | 179 | 118 |
| Non-operating expenses | | |
| Interest expenses | 17 | 14 |
| Other | 5 | 2 |
| Total non-operating expenses | 22 | 16 |
| Ordinary profit | 1,902 | 1,584 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 17 | — |
| Gain on sale of investment securities | 4 | 61 |
| Contribution for construction | 17 | — |
| Other | 0 | — |
| Total extraordinary income | 39 | 61 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | 16 | 6 |
| Loss on store closings | 348 | _ |
| Loss on abandonment of goods | 256 | — |
| Loss on disaster | 60 | 3 |
| Loss on cancellation of rental contracts | — | 3 |
| Other | | 0 |
| Total extraordinary losses | 682 | 14 |
| Profit before income taxes | 1,259 | 1,631 |
| Income taxes - current | 581 | 604 |
| Income taxes - deferred | (1,113) | (91) |
| Total income taxes | (532) | 513 |
| Profit | 1,791 | 1,117 |